

Verizon and Fortinet Securely Connect the Distributed Enterprise

Delivering network and security together.

There are many factors driving business change today and these trends are causing organizations like yours to accelerate digital innovation to transform key growth areas of their business – reaching new markets, launching new offerings, reducing costs, improving user experience, and more. It's also forcing organizations to rethink operating models—which is ultimately changing the way business is done. Networks have gone from hundreds of sites (branch offices) and thousands of endpoints (or users) to thousands of sites (home workers) with millions of endpoints (IoT). These vital efforts have exponentially grown the organization's digital attack surface increasing cyber risk. In addition, nation state and supply chain attacks are also happening with increased frequency and becoming more sophisticated.

The management systems, people and processes that IT departments use to operate and build their networks were never designed to support this model and the increased level of risk. IT infrastructure has to automate in line with business automation and digitization. Those who can best meet these IT and business challenges will be better prepared to meet the demands of a new digital customer experience.

The Solution: Verizon and Fortinet

Together, Verizon and Fortinet deliver integrated managed solutions that help to reduce complexity, minimize risk, and protect networks, applications, cloud services, and connected devices. These integrated solutions are enabled by the Verizon Network-as-a Service (NaaS) strategy that supports the delivery of dynamic applications and services, while enabling advanced technologies such as 5G, multi-access edge compute (MEC), artificial intelligence and machine learning (AI/ML), augmented and virtual reality (AR/VR) and much more.

Verizon's **Software Defined Secure Branch** with Fortinet provides a simple solution to enable "right-out-of-the-box" orchestrated secure networking for businesses of all sizes. This cost-effective solution works with many types of network technologies (MPLS, Internet, Broadband, Wireless) and builds upon the capabilities of traditional network routing with an additional layer of security to help safeguard

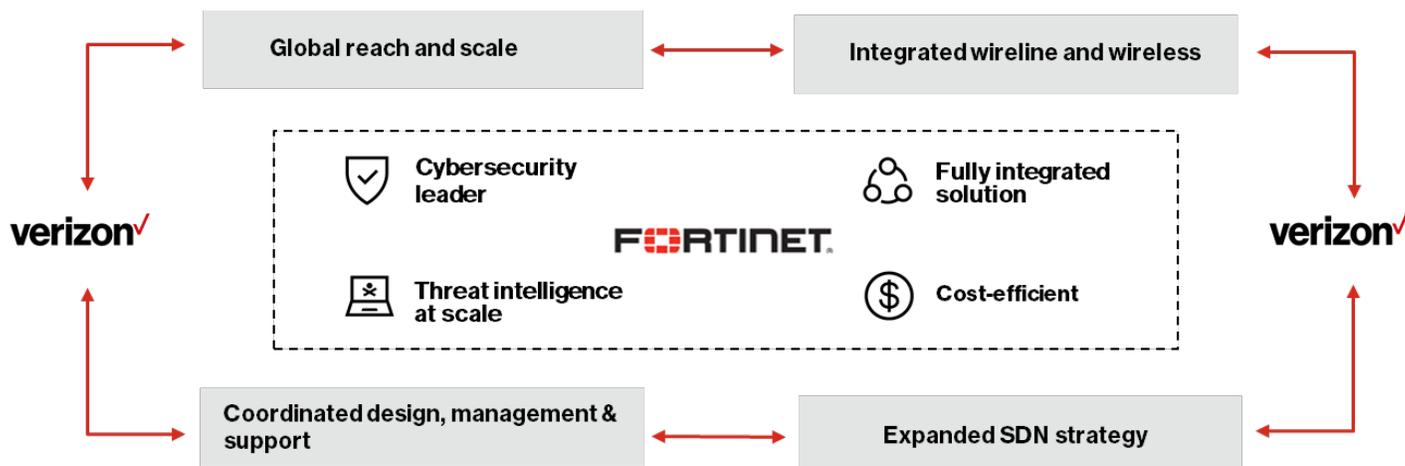
communications between network endpoints, either at your premises or in the cloud. This also ensures organizations are better protected from the expanded attack surface introduced by remote and hybrid work. Security options range from basic firewall services to full cloud-based security services that protect the business from potential threats from public internet connections and more.

Verizon's Virtual Network Services – Security with Fortinet can also meet your security needs. Whether you're looking for Intrusion Prevention, Antivirus, URL filtering, or Sandboxing, this solution provides you with open, adaptive, centralized, virtual security and actionable threat intelligence that can be shared by your WAN locations. It's plug-and-play and deploys security network functions to help protect critical data with a range of advanced features, including firewalls, advanced threat intelligence, global policy controls and internal segmentation, turning network protection into business insight and agility.

By coupling Verizon's Software Defined Secure Branch and Virtual Network Services with Fortinet you can get the full stack on-demand security capabilities you need to take your business to the next level.

As partners in your success, Verizon and Fortinet provide:

- Core routing, SD WAN and Fixed Wireless Access support (integrated into FortiGate and/or Fortinet Extender)
- On-board firewall support
- Integration with Verizon hosted cloud security services
- Application awareness via SD WAN
- Scalable auto IPSec VPN overlays
- Low-touch provisioning (at scale)
- Proven security capabilities through 3rd party testing (NSS Labs)
- Broad, integrated and automated Security Fabric allowing single pane of glass threat intelligence visibility to simplify operations and enable automation of workflows



Verizon and Fortinet: Partners for your Success.

Verizon and Fortinet have each earned a reputation for delivering differentiated, innovative solutions to enterprise organizations. Together, we bring SD WAN and Software Defined Security (SD Security) to secure every branch and every connection with advanced unified threat management (UTM) services at the appropriate points in the network. And advanced security is natively embedded with SD WAN, allowing security policies to be applied to user, application and site from the same simplified management framework. Verizon and Fortinet joint customers benefit from:

Improvements in Customer Experience:

- Fully managed end-to-end services with one point of contact across the entire solution
- Dramatically reduced new site deployment times with Low Touch Provisioning
- End-to-end visibility and automation with The Fortinet Security Fabric
- Verizon Enterprise Center with advanced 'Drill down' reporting, analytics, and vendor API integration

Enhanced Agility:

- Flexible and rapid deployment and feature licensing options along with end-to-end enterprise orchestration
- Scalable network capacity/bandwidth up or down to optimize resources
- Efficient supply chain operations and reduced time to market supported by Fortinet's in-house manufacturing of chip sets

Improved ROI:

- Cost effective single integrated solution replaces multiple disparate devices
- Consumption-based services and/or monthly subscription-based billing
- Reduced complexity saves time and resources

Together, Verizon and Fortinet bring SD WAN with a full stack of optional network security capabilities to secure every branch and connection with advanced unified threat protection. This means organizations can take a "work from anywhere" approach to their network and security to support remote and hybrid workforces.

Resources:

Verizon SD WAN

<https://www.verizon.com/business/products/networks/managed-network-services/managed-sd-wan/>

Verizon Software Defined Secure Branch

[verizon.com/business/products/networks/managed-network-services/software-defined-secure-branch/](https://www.verizon.com/business/products/networks/managed-network-services/software-defined-secure-branch/)

Verizon named a Leader in the 2021 Gartner Magic Quadrant for Network Services, Global

https://info.verizonenterprise.com/2021_Gartner_Report_Verizon_Named_Network_Leader

Fortinet named a Leader in the 2021 Magic Quadrant for WAN Edge Infrastructure

https://www.fortinet.com/solutions/gartner-wan-edge?utm_source=website&utm_medium=USHERO&utm

