


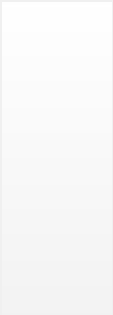


FORTINET®



ENGAGEパートナープログラム 参加登録プロセスガイド

フォーティネットジャパン株式会社



Step 1 : Fortinet WEBからのお申し込み

Fortinet.comページ<<https://www.fortinet.com/jp/>>から「パートナーになる」を選択



Step 2：フォーティネット パートナープログラム紹介ページで ”今すぐ参加登録”をクリック

https://www.fortinet.com/jp/partners/partner-program/become-a-fortinet-partner

FORTINET サポート トレーニング リソース パートナー 会社情報 検索 言語 JP

セキュリティドリブン ネットワーキング アダプティブクラウドセキュリティ AIドリブン セキュリティオペレーション ゼロトラストアクセス

2. INTEGRATOR MSP MARKETPLACE

3. Data Center SPECIALIZATION Secure SD-WAN SPECIALIZATION Secure Access and SD-Branch SPECIALIZATION Dynamic Cloud Security SPECIALIZATION

組み込んでいるかをご覧ください。(注：英語ビデオ)

今すぐ見る »

Engageパートナープログラムの詳細は以下の資料をご覧ください。

- [パートナープログラム案内冊子 \(日本語版\)](#)
- [Partner Program Brochure \(International\)](#)

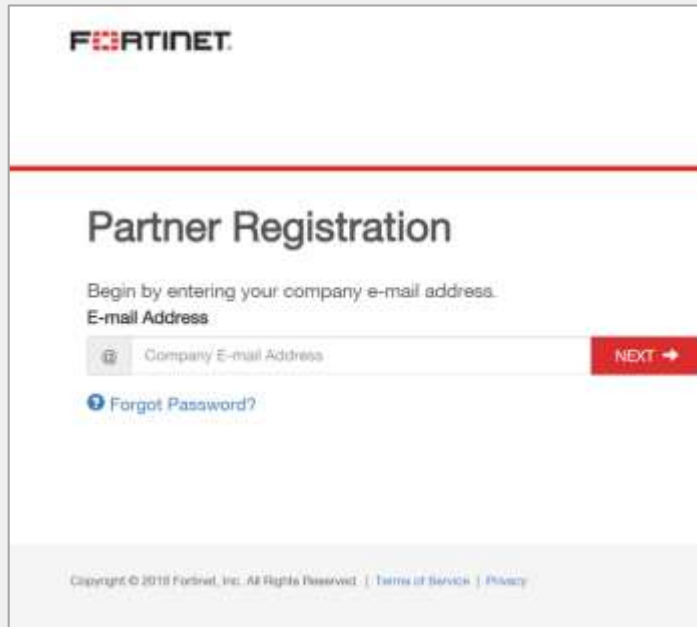
今すぐ参加登録

※パートナープログラム参加登録プロセスガイド

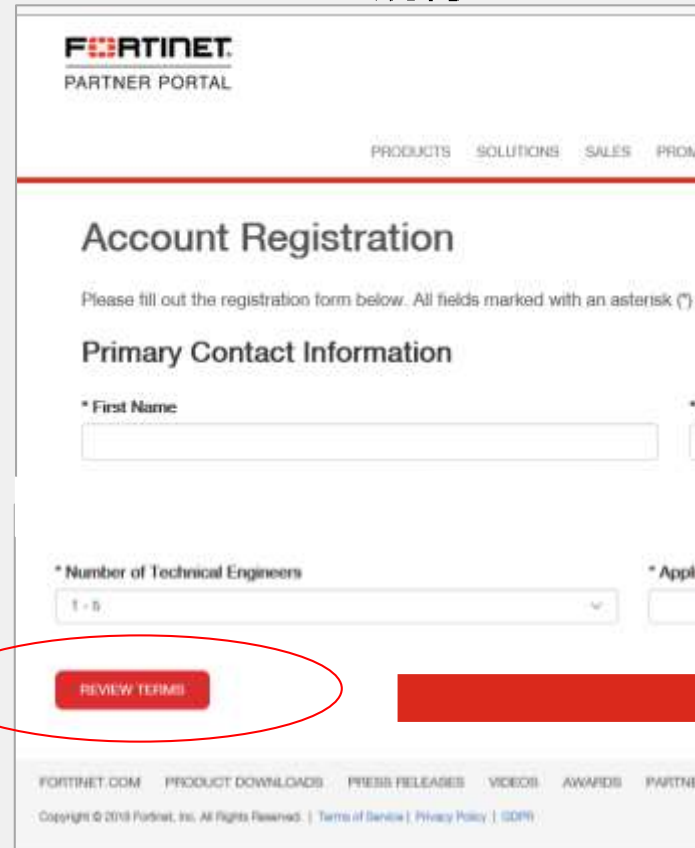


Step 3 : 自身のEメールアドレスを入力し、Nextをクリック。 進んだページ上で、自社情報、申請者情報、ビジネスモデルを選択し、 Worldwide FPP Agreementに同意


会社のEメールアドレスを入力



自社情報と申請者情報を入力し、ページ末の”REVIEW TERMS”
からパートナー規約ページをオープンして内容確認後に同意



Step 3 (補足) : ビジネスモデルの選択肢



ENGAGE PARTNER PROGRAM ▾ PRODUCTS/SOLUTIONS ▾ SALES/MARKETING ▾ TECHNICAL TRAINING ▾ ASSETS

* Number of Sales Reps
- Select One - ▾

* Number of Technical Engineers
- Select One - ▾

* Application Submitted By
test@fortttinet.com

*** Select your Business Model**

Select your Business Model(s) (any that apply) below. Each Business Model represents a distinct program with Fortinet, to learn more about the requirements and benefits of each, [click here to download the guide](#)

- Integrator**
Integrators are primarily resellers purchase Fortinet product from distributors and resell them to end-users.
- MSSP**
MSSPs purchase Fortinet products primarily from Distributors and sell their services on top of those products. Products are expected to be auto-registered to the MSSP.
- Cloud**
Cloud Partners have an established contract with at least one of the cloud marketplace providers listed below. You will need to provide a link to CSPP documentation.

REVIEW TERMS



Step 3 (補足) : 各ビジネスモデルを選択後に表示される質問 インテグレータ用

Integrator Partner Details

What percent of your business is resale?

- Select One -

What percent of your company revenue is derived from hardware sales?

- Select One -

What percent of your product portfolio is Security, or security related?

- Select One -

What are your top three vendors in terms of revenue?

SUBMIT APPLICATION



Step 3 (補足) : 各ビジネスモデルを選択後に表示される質問

MSSPパートナー用

MSSP Partner Details

What Managed Services are you delivering?

Select All that Apply

How are you delivering those services?

Select All that Apply

What type of Security Services are you planning to add?

Select All that Apply

How do you operate your Security Operation Center (SOC)?

- Select One -

How much of your total revenue do Managed Services represent?

- Select One -

How do you see that contribution evolving in the future?

- Select One -

SUBMIT APPLICATION



Step 3 (補足) : 各ビジネスモデルを選択後に表示される質問 クラウドパートナー用

Cloud Partner Details

* What percent of your business is sold through cloud provided marketplaces?

- Select One -



* Current Cloud Platform(s) (Supported)

Select All that Apply

* Please provide the URL of your certification (example: or <https://googlecloudcertified.credential.net/>) or license number.

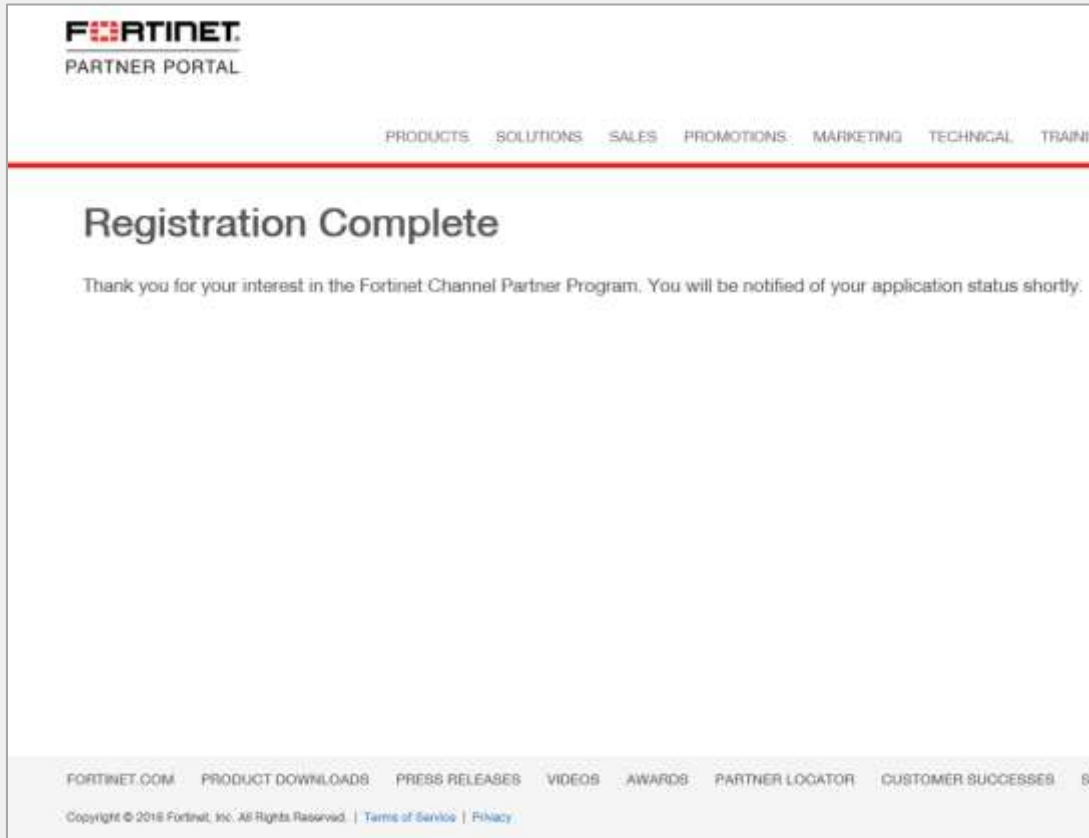
REVIEW TERMS



Step 4: 登録完了ページ・登録申請受付メール受信

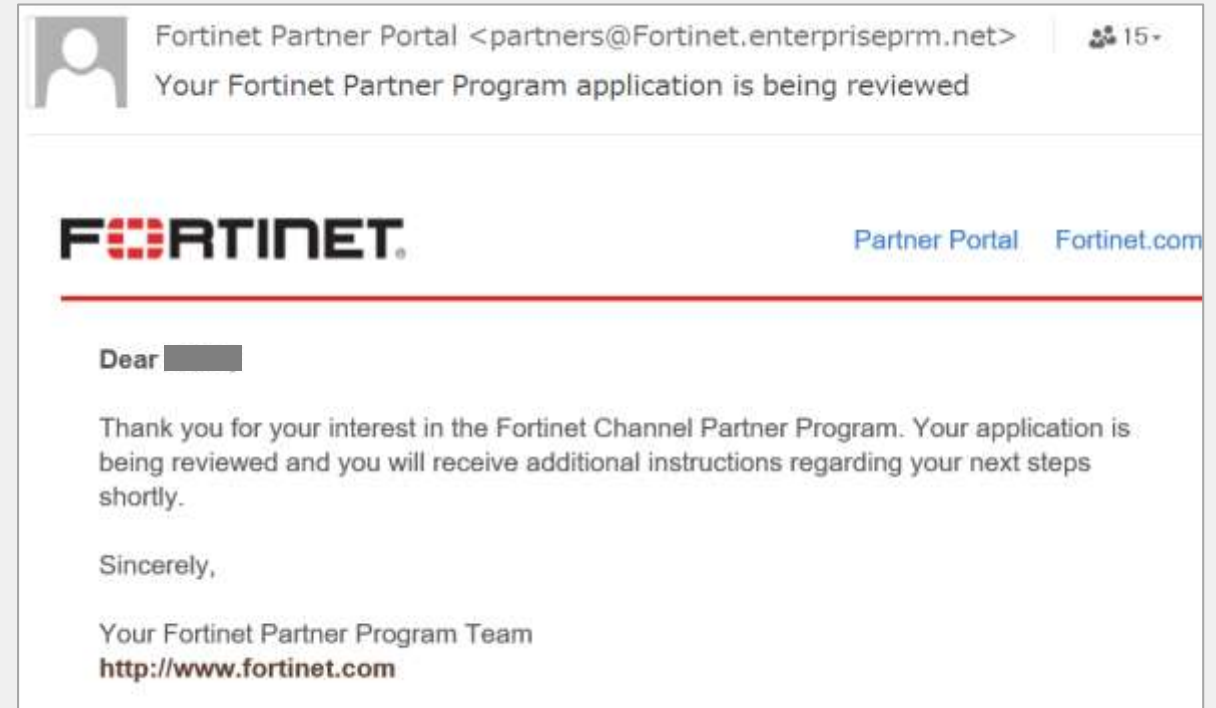
登録完了をお知らせする画面が表示されるとともに、登録申請を受け付けた旨のメールが送られてきます。

<登録完了ページ>



The screenshot shows the Fortinet Partner Portal registration completion page. At the top left is the Fortinet logo and "PARTNER PORTAL". A navigation menu includes "PRODUCTS", "SOLUTIONS", "SALES", "PROMOTIONS", "MARKETING", "TECHNICAL", and "TRAINING". The main heading is "Registration Complete". Below it, a message reads: "Thank you for your interest in the Fortinet Channel Partner Program. You will be notified of your application status shortly." The footer contains links for "FORTINET.COM", "PRODUCT DOWNLOADS", "PRESS RELEASES", "VIDEOS", "AWARDS", "PARTNER LOCATOR", and "CUSTOMER SUCCESSSES", along with copyright information for 2016 Fortinet, Inc.

<登録申請受付メール>

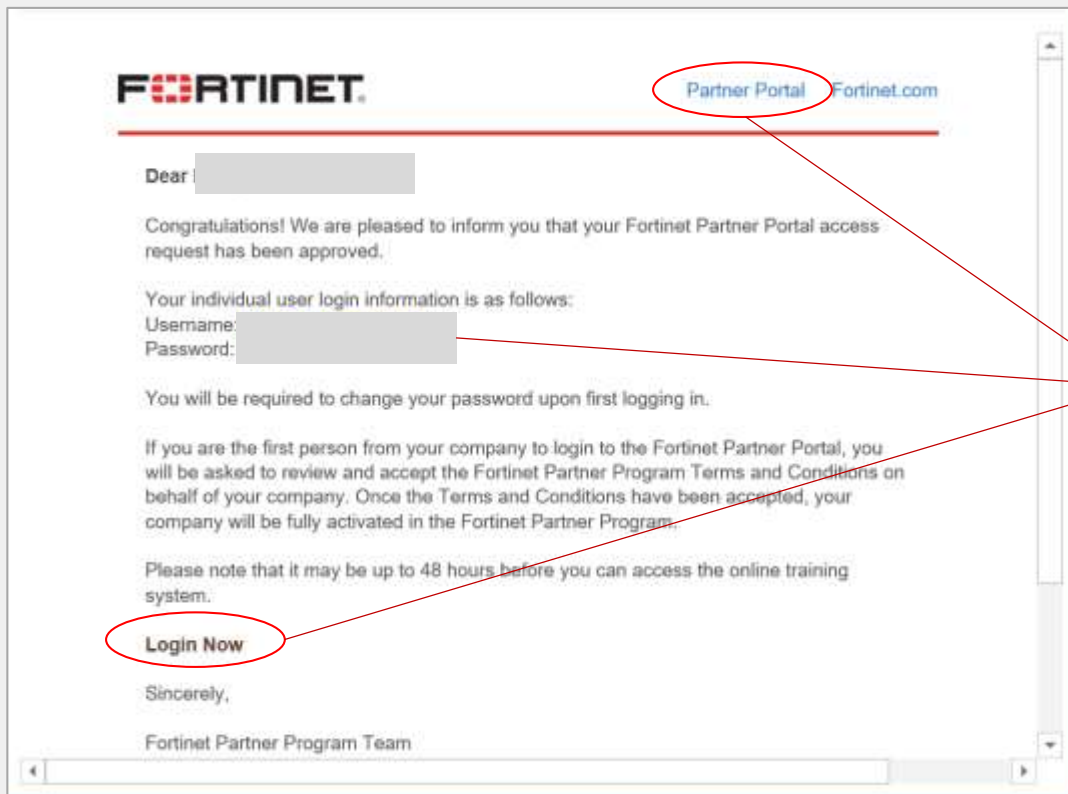


The screenshot shows an email from "Fortinet Partner Portal <partners@Fortinet.enterpriseprm.net>" with 15 recipients. The subject is "Your Fortinet Partner Program application is being reviewed". The email body features the Fortinet logo and "Partner Portal Fortinet.com" in the top right. The main text reads: "Dear [REDACTED], Thank you for your interest in the Fortinet Channel Partner Program. Your application is being reviewed and you will receive additional instructions regarding your next steps shortly. Sincerely, Your Fortinet Partner Program Team http://www.fortinet.com".



Step 5: FPP参加登録承認通知メール

登録審査が完了となり次第、審査結果をお知らせするメールが送られてきます。



承認メールを受信したら
“Partner Portal”または
“Login Now”をクリックし、
次の画面でUsernameと
Passwordを入力

Step 6: パスワード設定画面

次に、Fortinet Partner Portalのパスワードを設定する画面が表示されます。

FORTINET

Change Password

For security purposes please change your password.

- Password cannot contain User Name.
- Password must be at least 8 characters long.
- Password must contain at least 1 letter and 1 digit.
- Password must be different than last the 5 passwords.

Username

@ btest027@sasr.co.jp

New Password

🔒 New Password

Confirm Password

🔒 Confirm Password

NEXT →

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パスワードを設定して
“NEXT”をクリックすると
Partner Portalのトップ
ページへ移動します。

以上で手続き完了です

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