FERTINET®

Dear Customers and Partners,

I am excited to share that, on June 4, 2018, Fortinet closed the acquisition of Bradford Networks, adding a leading policy-based security automation and orchestration solution that extends segmentation and security to the edge of an enterprise network. This is achieved by providing a continuous, agentless assessment of all devices accessing a network, and automatically containing the untrusted ones in real-time.

Moreover, the proliferation of BYOD, IoT and headless devices such as printers, security cameras, robots, smart speakers, etc. exponentially increases an enterprise network's attack surface. By adding Bradford's technology to our Security Fabric, we can identify even the unknowns entering the network, dynamically classify them by type, and automatically assign policies that enable granular-level isolation of non-compliant devices. This is particularly powerful in any large organization, including critical infrastructure environments such as power, oil and gas, manufacturing, and healthcare.

Having been a Fortinet Fabric Partner prior to acquisition, Bradford's Network Sentry is already integrated with FortiGate, FortiSIEM, FortiSwitch, FortiAP. The technologies of both companies complement each other such that it increases the fidelity of alerts and offers actionable results in a multi-vendor environment.

The Bradford team is joining us and bringing significant knowledge and capabilities to Fortinet.

Fortinet customers: this means that the Security Fabric is enriched with additional capabilities that strengthen security at the network edge, including Internet of Things (IoT)

Fortinet partners: this immediately expands your offering and you can sell this default with the aforementioned Fabric products

Bradford Networks' customers and partners: we welcome and invite you to evaluate how the Security Fabric can enhance your security profile. Investment and support will continue for Bradford's product. Please use your existing contacts for support, services and sales. As we progress through the post-merger integration we will provide advance notice about any changes.

For more information, please visit https://www.fortinet.com/products/fortinet-acquisition.html.

Regards,

Ken Xie