



Title: Systems Engineer (Service Provider) - Tokyo

Location: Japan, Tokyo

Job Description

We are looking for a Systems Engineer to work closely with Major Account Manager in a defined set of accounts in the Service provider vertical. The Systems Engineer's main mission will be to support the sales organization in all technical matters regarding pre-sales, sales calls, and post-sales.

Responsibilities:

- Pre-sales - assist in qualifying sales leads from a technical standpoint.
- Sales calls - be the main technical resource on sales calls and answer/ educate the customer on issues ranging from features, specifications and functionality to integration.
- Conversant with networking applications and solutions.
- Post-sales - be the lead technical contact for identified accounts for technical issues and will work closely with the technical support team and engineering to answer, elevate and resolve customer's technical issues.
- Provide assistance to identified customers with post-sales training.

Requirements:

- 5 - 8 years experience in technical/pre-sales support as a systems engineer
- 5 - 7 years experience in LAN/WAN/Internet services administration
- Strong understanding of the following networking protocols and applications: IPv4/IPv6, TCP/IP, HTTP, DNS, SIP, SMTP, FTP, Syslog, xFlow etc...
- Strong understanding in the following technologies and protocols: RADIUS, PKI, IKE, Certificates, 802.1Q, L2TP, GRE, VXLAN, IPsec, Firewall, SSH, SSL, MD5, SHA1/2, DES/3DES
- Experience with encryption and authentication technologies
- Experience with following technologies: Routing (including BGP, OSPF, EIGRP and RIP), Switching (including STP), Wireless, VPN, SD-WAN, Rest API, Network Security such as IPS/AntiVirus, Application Security such as WAF/CASB/Web Proxy, Endpoint Security, Security Information and Event Management (SIEM) and Security Orchestration Automation and Response (SOAR)
- Experience with the following OS and applications: Linux (Red Hat/Ubuntu), Unix, Windows Server/Azure, Web server (Apache/NGINX/IIS), OpenSSL, DHCP, DNS, SMTP, SQL, RADIUS, LDAP and Microsoft Active Directory.
- Experience with the following virtualization technologies: KVM, VMware ESX, Docker and DPDK/SR-IOV. Also, public clouds (including Amazon AWS/Microsoft Azure/Google Cloud Platform etc), private cloud such as OpenStack and SDN such as VMware NSX-T.
- Experience with script languages (including Python, JavaScript, tcl etc.)
- Experience with carrier infra 4G/5G, CGNAT etc.



Fortinet is an Equal Opportunity employer.

We will only notify shortlisted candidates.

Fortinet will not entertain any unsolicited resumes, please refrain from sending them to any Fortinet employees or Fortinet email aliases.

Should any Agency submit any resumes to Fortinet, these resumes if considered, will be assumed to have been given by the Agency free of any related fees/charges.

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