



Systems Engineer (Service Provider) - Osaka

We are looking for a Systems Engineer to work closely with Major Account Manager in a defined set of accounts in the Service provider vertical. The Systems Engineer's main mission will be to support the sales organization in all technical matters regarding pre-sales, sales calls, and post-sales.

Responsibilities:

- Pre-sales - assist in qualifying sales leads from a technical standpoint.
- Sales calls - be the main technical resource on sales calls and answer/ educate the customer on issues ranging from features, specifications and functionality to integration.
- Conversant with networking applications and solutions.
- Post-sales - be the lead technical contact for identified accounts for technical issues and will work closely with the technical support team and engineering to answer, elevate and resolve customer's technical issues.
- Provide assistance to identified customers with post-sales training.

Requirements:

- 5 – 8 years experience in technical/pre-sales support as a sales or systems engineer
- 5 - 7 years experience in LAN/WAN/Internet services administration
- Strong understanding of DNS and NFS, SMTP, HTTP, TCP/IP
- Knowledge of the following technologies: Routing, Switching, VPN, LAN, WAN, Network Security, Intrusion Detection, and AntiVirus.
- Strong understanding in the following technologies and protocols: RADIUS, PKI, IKE, Certificates, L2TP, IPSEC, FIREWALL, 802.1Q, MD5, SSH, SSL, SHA1, DES, 3DES
- Experience with encryption and authentication technologies required
- Strong presentation skills
- Verbal English communication skills
- Bachelors Degree or equivalent experience. Graduate degree preferred.

Fortinet is an Equal Opportunity employer.

We will only notify shortlisted candidates.

Fortinet will not entertain any unsolicited resumes, please refrain from sending them to any Fortinet employees or Fortinet email aliases.

Should any Agency submit any resumes to Fortinet, these resumes if considered, will be assumed to have been given by the Agency free of any related fees/charges.

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