Consulting Systems Engineer (CSE) - Tokyo

Responsibility:

- Support Japan sales activities as a strategic and high-level corporate technical resource for vital pre-sales engagements and key opportunities
- Act as subject-matter expert in pre-sales design reviews and serve as authoritative consultant to Field Systems Engineers by providing technical guidance and leadership
- Participate with SE peers to lead the design and architecture of secure IP networks utilizing and leveraging all aspects of Fortinet’s product line to create superior solutions in competitive environments
- Provide training to System Engineers at various events worldwide
- Work closely with Product Management and Engineering to help identify, qualify, and develop features critical to Fortinet’s success
- Interface with Fortinet’s Business and Technology partners within designated technology discipline and distribute that knowledge to the field Systems Engineers
- Travel worldwide on short notice
- Comply with activity reports and ensure timely communication to the CSE Manager

Requirement:

- 7 years or more of proven experience in designing and implementing advanced security solutions in a consulting and/or pre-sales role
- Solid knowledge and understanding of:
  - Hands on experience with BGP, understanding of routing/switching/VPN. CCIE would be a big plus
  - Hardware architecture of Firewall including chassis-based products
  - Proven hands on experience with FortiGate, FortiManager and FortiAnalyzer (desirable)
  - Good knowledge and understanding of Public Cloud environments such as AWS, Microsoft Azure, Google Cloud Platform (desirable)
  - Experience with testing devices such as Spirent and Keysight (Ixia) (desirable)
  - Ability to travel on short notice
  - Team worker, focused on reaching objectives
  - Good written English skills. Ideally can communicate with oral English as well
  - Bachelors Degree or equivalent experience. Graduate degree preferred
Fortinet is an Equal Opportunity employer.

We will only notify shortlisted candidates.

Fortinet will not entertain any unsolicited resumes, please refrain from sending them to any Fortinet employees or Fortinet email aliases. Should any Agency submit any resumes to Fortinet, these resumes if considered, will be assumed to have been given by the Agency free of any related fees/charges.

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