



## **Position: Consulting Systems Engineer (Public Cloud) – Tokyo**

**Location: Japan, Tokyo**

### **Job Description**

The Consulting Systems Engineer for Public Cloud is responsible for presenting and managing the pre sales, enablement, go to market, and technical aspects of the Fortinet Public Cloud proposition and service offerings to our most important partners and customers.

Consulting Engineers are Fortinet's ultimate technical solutions providers within the Global Sales and organization. They must demonstrate deep knowledge in one or more technical areas and domains. Consulting Engineers are the Fortinet Architect and technical authority and support the local teams by leading current and prospective technology to the partners, customers, and internal teams as well as those of our competitors in the areas of cybersecurity.

### **Responsibilities:**

- Support Japan sales activities as a strategic and high-level corporate technical resource for vital pre-sales engagements and key opportunities.
- Act as subject-matter expert in pre-sales design reviews and serve as authoritative consultant to Field Systems Engineers by providing technical guidance and leadership.
- Participate with SE peers to lead the design and architecture of secure IP networks utilizing and leveraging all aspects of Fortinet's product line to create superior solutions in competitive environments.
- Provide training to System Engineers at various events worldwide.
- Work closely with Product Management and Engineering to help identify, qualify, and develop features critical to Fortinet's success.
- Interface with Fortinet's Business and Technology partners within designated technology discipline and distribute that knowledge to the field Systems Engineers.
- Comply with activity reports and ensure timely communication to the CSE Manager.

### **Requirements:**

- In-depth knowledge of various Cloud providers such as AWS, Azure, and Google Cloud and other security technologies – both from a technology and a business driver standpoint (prior Active Directory/LDAP experience desirable.)
- Experience on cloud deployment, such as AWS, Azure, Google Cloud, etc.
- 3+ years of experience in the information security or networking solutions space, and solid understanding of the networking & security concepts.
- Knowledge of configuring and implementing technical security solutions (Firewalls, IPS, Antivirus, Antispam, etc.)
- Strong communication skills (written and verbal) and professionalism.
- Self-motivated, detail-oriented, the ability to prioritize task and multi-task.

Fortinet is an Equal Opportunity employer.

We will only notify shortlisted candidates.

Fortinet will not entertain any unsolicited resumes, please refrain from sending them to any Fortinet employees or Fortinet email aliases. Should any Agency submit any resumes to Fortinet, these resumes if considered, will be assumed to have been given by the Agency free of any related fees/charges.

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