As organizations increasingly embrace digital transformation and adopt work-from-anywhere strategies, network teams face challenges dealing with evolving cyber threats, integrating new technologies and managing staff shortages. These challenges require solutions that enhance security, simplify management, and maximize technology investments.

Fortinet Managed FortiGate service augments your network security operations. With Fortinet Managed FortiGate service as your extended network team, you not only reduce the risks associated with staff shortages and misconfigurations but also free up resources to focus on core business activities. This maximizes your return on investment in secure and optimized network security operations.

This ordering guide helps you understand our service offerings, pricing options, and the service activation process.

SERVICE OFFERINGS

Fortinet Managed FortiGate Service is a cloud-based network operations service to enhance your FortiGate experience with integration and automation in mind.

With our dedicated team of Fortinet network security experts available 24×7, you can rest assured that your network remains resilient, protected, and adaptable to evolving threats. Our key features are:

- **FortiGate device provisioning:**
  - Streamline the deployment of your FortiGate devices, making them ready to protect your infrastructure, adhere to security standards, and improve efficiency.

- **FortiGate system hardening:**
  - Improve your security posture to strengthen the system's resistance to potential threats.
  - Enhance your Incident Management framework by responding to and remediating SOC-as-a-Service (SOCaaS) escalated events.
  - Recommend the best security measures to ensure continuity for your business.

- **FortiGate change management:**
  - A rigorous ITIL change control process, including evaluation, implementation, and verification with rollback plans, is followed to minimize disruptions and to maintain service continuity.
  - Our certified network security professionals handle FortiGate configuration change requests according to Fortinet Security Best Practices to ensure secure and efficient operations.

See the datasheet for more service offering details.
PRICING

The pricing model follows a subscription-based approach, ensuring the service cost remains consistent and predictable over the years, facilitating easier budgeting and planning.

Subscriptions are available for 1, 3, or 5 years and can seamlessly be added to any FortiGate model, whether a physical appliance or a virtual machine. The subscription price varies depending on the specific FortiGate device model chosen and the years purchased.

Our pricing structure provides financial incentives for multi-year commitments. It comprises two elements: a one-time setup fee, applicable only in the initial contractual year and an ongoing service fee for each subsequent contractual year. Opting for a long-term partnership offers cost savings and extends the benefits you receive from our services.

SERVICE ACTIVATION

To get started with Fortinet Managed FortiGate Service, follow these straightforward steps:

1. Purchase the subscription license SKU from an authorized reseller.
2. Register the subscription in FortiCloud and link it to the corresponding FortiGate.
3. Submit an onboarding request via the Managed FortiGate Service Portal.

See the user guide for service activation details.

COMMONLY PURCHASED TOGETHER

Managed FortiGate Service is often purchased with a range of complementary services to create a holistic approach to network security. This combination enhances overall protection, detection, and response capabilities, helping organizations maintain a robust cybersecurity posture.

Here are some services that are commonly purchased together with Managed FortiGate Services:

- **SOCaaS**: Managed FortiGate service is ideal for SOCaaS customers seeking a comprehensive Incident Management solution. SOCaaS monitors FortiGate security events 24/7 to identify potential threats and suspicious activities. When an incident is detected and escalated, the Managed FortiGate Service team can step in to implement the most appropriate configuration changes for incident containment and remediation.

  See the datasheet for more information on SOCaaS.

- **FortiConverter service**: Whether upgrading from a third-party firewall to a new FortiGate NGFW or swapping your older FortiGate for the latest model, FortiConverter service makes the migration more dependable and predictable. It reduces human errors that can happen in manual processes, along with saving time and costs. After the FortiConverter service is done, the Managed FortiGate service takes over daily change management tasks.

  See the datasheet for more information on FortiConverter Service.

ORDER INFORMATION

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>SKU</th>
<th>DESCRIPTION</th>
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<tbody>
<tr>
<td>Managed FortiGate</td>
<td>FC-10-[FortiGate Model Code]-660-02-DD</td>
<td>Managed FortiGate service, available 24x7, with Fortinet NOC experts performing device setup, network, and policy change management</td>
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WHERE TO FIND MORE INFORMATION

- Datasheet
- User Guide
- FAQ
- Supported Use Cases