Many organizations, including enterprises and managed service providers, want to meet their IT needs with agility and an investment-efficient consumption model. The FortiFlex programs enable organizations to avoid procurement delays, eliminate legacy license management constraints, and benefit from a predictable OpEx model. It is a new consumption model that brings on-demand usage and pay-for-usage charging through BYOL licensing for virtual security appliances, security services, and cloud-based management services.

**What is FortiFlex Enterprise?**

FortiFlex Enterprise is a prepaid subscription that can be used to configure and manage a variety of Fortinet security services, from virtual machines to endpoints to hardware services. For virtual machines, subscribers can create multiple sets of a single VM entitlement that correspond to a licensed virtual machine and for hardware devices, each entitlement can be attached to a registered serial number.

After registering FortiFlex Enterprise points (“Flex Credits”) to the FortiCloud account, Enterprise IT admins can immediately provision and consume services across their entire Fortinet estate, including Fortinet SaaS/PaaS and Public Cloud options.

**What is FortiFlex MSSP?**

FortiFlex MSSP is a Postpaid subscription service that requires monthly payment for usage in consumption credits. It is available to MSSP partners only and can be used to configure and manage a variety of Fortinet security services, from virtual machines to hardware devices. Each entitlement contains a base capacity and one or more services. For virtual machines, subscribers can create multiple sets of a single VM entitlement that corresponds to a licensed virtual machine and for hardware devices, each entitlement can be attached to a registered Serial Number.

The Subscription license gives customers access to security capacity for usage and. Customers can create entitlements as described above and the usage of these devices and entitlements results in charges in terms of consumption credits.

The following shows a summary of Fortinet product offerings frequently selected by these use cases. The individual [datasheet](#) for each product contains more details.
FORTIFLEX PRODUCT OFFERINGS

The FortiGate-VM offering is based on the FortiGate-VM term-based subscription model (s-series), which does not support VDOMs in its default configuration. The FortiGate-VM is offered in the following options:

- **FortiGate-VM Service Bundles**: customers can create entitlements based on predefined CPU sizes, a service bundle, and quantity of VDOMs.

  The CPU sizes available are: VM-01, VM-02, VM-04, VM-08, VM-16, VM-32, and VM-UL.

  The available bundles are: FortiCare (Premium), ATP, UTM (UTP), and Enterprise.

- **FortiGate-VM A La Carte Services**: customers can create granular entitlements, where CPU size can be anything from 1 to 96, FortiGuard security and cloud services can be selected individually, and support service can be premium or elite.

  The FortiGuard security services available are Intrusion Prevention, Advanced Malware, Web & Video Filtering, IOT Detection, Security Rating, and Industrial Security.

  The FortiCloud services available are FortiGate Cloud, SD-WAN Cloud, FortiManager Cloud*, and FortiAnalyzer Cloud with SOCaaS.

FortiWeb-VM offering is based on FortiWeb-VM s-series and is offered in a single option:

- **FortiWeb-VM Service Bundle**: entitlements are created based on predefined CPU sizes and service bundles.

  The CPU sizes available are: VM-01, VM-02, VM-04, VM-08, and VM-16.

  The available bundles are standard and advanced.

FortiManager-VM offering is based on FortiManager-VM s-series. Entitlements can be created based on the number of managed devices and ADOMs. The more devices are added, the more discounts the customer gets on daily prices. ADOM prices are fixed no matter how many are added. Check the calculator tool in FNDN to verify the prices.

FortiAnalyzer-VM offering is based on FortiAnalyzer-VM s-series. Entitlements can be created based on quantity of ADOMs and daily storage capacity(GB). ADOM prices are fixed no matter how many are added.

FortiPortal-VM offering is based on FortiPortal perpetual series. Entitlements can be created based on the number of managed devices.
SIZING

For sizing, a Flex-VM calculator is available on FNDN.

Flex-VM calculator

1. PRODUCT TYPE
   - FortiGate Virtual Machine - Service Bundle
   - FortiGate Virtual Machine - A La Carte Services
   - FortiWeb Virtual Machine - Service Bundle
   - FortiManager Virtual Machine

2. NUMBERS OF VMs
   - 1

3. CPU SIZE
   - VM-01

4. SERVICE BUNDLE
   - FortiCare Premium

5. VIRTUAL DOMAINS
   - 1

ORDER INFORMATION

- You must register all SKU purchases within one year of the purchase date.
- For the MSSP program only, a minimum consumption of 50,000 points per year is required.

For Enterprise, in the case of excess consumption, there is a 90-day grace period to recover from a negative balance. VM entitlements stop operation after the grace period ends.

For MSSP, in the case of underconsumption, there is a true-up to meet the minimum annual consumption amount if usage is lower. VM entitlements stop operation after the grace period ends.

<table>
<thead>
<tr>
<th>FLEX-VM PROGRAMS</th>
<th>SKU</th>
<th>YOY ROLLOVER (UNCONSUMED POINTS)</th>
</tr>
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<tbody>
<tr>
<td>Prepaid - Enterprise</td>
<td>Program</td>
<td>FC-10-ELAVR-221-02-DD</td>
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<tr>
<td></td>
<td>Annual Points (12 months)</td>
<td>LIC-ELAVM-10K*</td>
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<tr>
<td></td>
<td>Multi-Year Points (36 or 60 months)</td>
<td>LIC-ELAVMMY-50K-DD</td>
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<tr>
<td>Postpaid - MSSP</td>
<td>Program</td>
<td>FC-10-ELAVS-221-02-DD</td>
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<tr>
<td></td>
<td>Monthly Billing</td>
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<tr>
<td></td>
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</tr>
</tbody>
</table>
RESOURCES

Flex-VM has extensive documentation that you can easily find on Fuse and the docs site:

- Sales docs
- Admin Guide