Bede Gaming was looking for an insider threat solution that could analyze and detect anomalous activity across the network. As a growing business with a busy security team, lack of bandwidth was an ongoing issue. The team required a proactive solution that was intuitive, easy to use, and most importantly reliable, which could support the team in identifying threats from both innocent and malicious sources.

Founded in 2012, Bede Gaming is a leading supplier of software to the online gambling industry, powering some of the sector’s biggest brands. Bede provides pioneering operators with innovative solutions to achieve significant digital ambitions.

The platform processes hundreds of millions of transactions a month. Their clients include publicly listed and private gambling companies, as well as leading lotteries, across North America, Europe and Africa.

Bede, which is certified to ISO 27001, is headquartered in Newcastle upon Tyne, UK with offices in Sofia, Bulgaria and Toronto, Canada.

Safeguarding Against Insider Threats

With a reputation as the safest place to play within the industry, Bede Gaming has a requirement to ensure that its data is as secure as possible. “Our clients trust us to look after their data and their clients’ data as well and we take that really seriously,” says James Hooker, Information Security Officer at Bede Gaming.

Furthermore, as a growing business with an increasing customer base the need to protect the organization’s increasingly valuable IP was also a concern for Bede.

When it came to evaluating the different insider threat solutions available on the market the Bede Security team found that a lot of the products were difficult to use and would have required extensive staff training, as well as tying up security resources in the future, on an ongoing basis - something that the team was keen to avoid.

“We wanted a solution that was hands-off, trustworthy and easy to use,” Hooker explained, “We needed a product that was intelligent enough to look at the events we were seeing and to make a decision as to whether we needed to see it or not.” This was especially important given that the organization was growing, and the number of threats it was exposed to was increasing exponentially.

“When we were looking for a security solution, we were looking for a partner rather than a traditional vendor,” says Hooker. “As a young business, we need someone to guide us - Fortinet quickly stepped into this role.”

“FortiInsight is a perfect fit for us. We’re able to identify new risks and threats, events that we didn’t even know were happening.”

– James Hooker, Information Security Officer, Bede Gaming
CASE STUDY | Bede Gaming Safeguards Against Insider Threats

How FortiInsight Protects

From the outset of adoption, the FortiInsight security solution provided support to the security team, protecting the organization's IP, employees and data.

“FortiInsight is a perfect fit for us,” said Hooker. “We thought we knew what was happening on our network and then we installed FortiInsight and we realised we now know a lot more. We’re able to identify new risks and threats, events that we didn’t even know were happening.

Hooker continued, “FortiInsight is now playing a key part in improving our training, in our risk assessment and pretty much everything we do for our security platform.”

The FortiInsight product complements the work of the Bede Security team and is helping the organization protect its data as it continues to grow and expand. Hooker concludes, “We see FortiInsight as a long term investment as opposed to something that’s only going to help us now.”