



“We don’t just want to implement a traditional firewall; we want to realise a comprehensive central solution for all sites. IT security should simply function—without restricting the user. The flexibility of the Fortinet solutions frees us up for further growth.”

– Herbert Klenk
 Managing Director
 Klenk & Meder GmbH



Electronics Relies on Flexible, Efficient Security Solutions to Protect Network

Fortinet Platforms Score High with Strong Performance, Scalability and Ease of Administration

One of Austria’s largest electrical engineering firms, Klenk & Meder GmbH relies entirely on IT security solutions from Fortinet for all branches and project sites. To increase cyber security within the company’s network for the long term, Klenk & Meder leveraged their previous investment in Fortinet at the company’s headquarters by deploying the Fortinet solution at its branches and field work sites.

The company is not relying on a “traditional” firewall, but instead rely on a central security management system to meet all of their security requirements. Fortinet and its partner datasecurity IT-Services GmbH are responsible for the successful project implementation.

Details

Customer Name: Klenk & Meder GmbH
Industry: Electrical engineering
Location: St. Pölten, Austria

Business Impact

- Protect against threats in real time while maintaining maximum performance with FortiGate
- Reduce operating costs with increased management efficiency through FortiManager
- Fast response times with central logging & reporting through FortiAnalyzer

Solutions and Results

The “security center” of the corporate network and the branch connections is powered by FortiGate. The multiple award-winning, consolidated security platform is now providing protection against numerous threats in real time, without any sacrifice in performance. More than 120 remote access points at Klenk & Meder, such as for home office workstations, can be run on the Fortinet solution. The Fortinet solution also simplifies the integration of temporary remotes sites, such as construction locations, into the main network. The integrated bandwidth management and WAN optimisation features have significantly improved work processes and services at these remote locations. The FortiGate system guarantees comprehensive security features such as network firewall, application control and access control—as well as security services such as antivirus. Thanks to the flexible modularity of the platform, additional features can be added easily at any time without having to replace the entire hardware deployment.

FortiManager is deployed for centralized management of the solutions. FortiManager simplifies configuration, maintenance, and deployment as well as ensuring a decreased total cost of ownership (TCO) due to the reduced amount of time required for management. Applying security updates for all sites is accomplished quickly and easily—from a single location.

The utilisation of firewalls and any network activities are continuously analysed using FortiAnalyzer. Results are displayed as reports so the managers can respond quickly and reliably to potential bottlenecks and initiate appropriate countermeasures in the event of an attack.

Fortinet and its partner, datasecurity IT-Services, were able to successfully implement the project within a very short timeframe. Consequently, Klenk & Meder are planning additional deployments as well as securely expanding its mobility strategy.



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