Why the U.S. Federal Government Chooses Fortinet Federal to Mitigate Risk and Fortify Agency Security

As prime targets of sophisticated adversaries seeking to impact national security, public safety, and civilian services, federal government agencies require the most comprehensive cybersecurity solution available. At the same time, these agencies must work within mandated budget constraints, incorporate advancing technology, and remain open to communicating with the citizens they serve.

Government professionals need to apply fundamental cybersecurity principles to guide their operational and defensive strategies. Their networks cannot be bogged down by security devices. Diverse systems need to be simplified and integrated to be effective. And threat detection and mitigation must be automated and available at speed and scale.

Keeping an eye on cybersecurity is mission one for Fortinet Federal. We are the number one security innovator in the cyber industry, with more than four times the number of patents as our closest competitor. We own our intellectual property, which removes the potential for supply-chain disruptions. Together with our extensive Fabric-Ready Alliance Partners, including major cybersecurity, networking, and cloud service providers, Fortinet Federal offers government agencies comprehensive solutions to meet their security and modernization objectives and mandates.

Deliver Customized Protection for Federal Agencies

Fortinet Federal, Inc., is a wholly owned subsidiary of Fortinet, Inc., established in 2017 in order to identify and prioritize the federal government's important security assurance initiatives. Fortinet develops solutions that address these critical security initiatives. This includes producing systems that are FIPS 140-2 and Common Criteria compliant, certified by the National Security Agency's Commercial Solutions for Classified program, in alignment with the Trade Agreement Act, and able to receive updates and upgrades from U.S.-based servers and support from U.S.-based TAC. Fortinet Federal is fully qualified by the federal government to hold and maintain the clearances required to work on classified contracts of the DOD and the Intelligence Community.

Fortinet Vital Statistics

NASDAQ: FTNT

Year Founded: November 2000

Headquarters: Sunnyvale, CA

Federal Headquarters: Reston, VA

Number of Employees: 6,500+

Worldwide Presence: 425,000+ customers and footprint in 15 of 15 federal cabinet-level agencies and numerous independent-level executive agencies

Units Shipped: 5.1M+

Founding member of the **Cyber Threat Alliance**

Industry Awards and Distinctions

- Shipped more units than any other network security vendor

- 4x more patents than any other network security vendor

- More NSS Labs "Recommended" ratings than any other network security vendor

- Designated "Leader" position in many Gartner Magic Quadrants including Enterprise Firewall and UTM

Fortinet Federal Government solutions deliver:

- Comprehensive portfolio of proven, federal-certified network and content security
- Rich and easy central-management capabilities that empower agency administrators
- Physical, virtual, and cloud-based appliance models to fit any government deployment
- A cybersecurity framework that includes third-party management and security software integrations

Advance the Science of Cybersecurity with Fortinet Federal

Consistently recognized for security effectiveness by independent authorities, Fortinet provides agencies with seamless, high-speed, integrated, and highly automated security solutions. At Fortinet Federal, our goals match yours: improve enterprise security, reduce complexity, and optimize resources. You can trust Fortinet Federal to advance the science of cybersecurity in your agency.

Learn more about how Fortinet Federal mitigates risks and fortifies agency security on our federal solutions page: www.fortinetfederal.com.

Fortinet Federal Board of Directors

In 2017, Fortinet Federal assembled a distinguished board of directors to provide substantive guidance to the team and expand Fortinet's strategic commitment to the public sector. Board members include former senior government officials, intelligence leaders, and cybersecurity experts. These advisors provide input on evolving security challenges and technology requirements while helping Fortinet to meet federal government program objectives.

FortiVet Program—Transition Military Veterans into the Cybersecurity Industry

Fortinet recognizes the valuable skills that U.S. armed services veterans offer the IT workforce. In support of our veterans, we developed the FortiVet program to help guide exceptional men and women from our military into the cybersecurity industry. We provide these candidates with free professional networking, training, and mentoring.

Meet Top Federal Security Trends

Fortinet Federal can help with today's emerging trends:

- Modernizing and transforming security infrastructures
- Enabling SD-WAN architectures
- Moving legacy infrastructure to the cloud
- Implementing principles of Zero Trust networking
- Federating multiple email solution environments

Federal Contract Vehicles

Fortinet has assembled a dedicated channel consisting of distributors, federal system integrators, and VARs to serve the federal market. This makes it possible and easy for federal customers to purchase Fortinet products and services that conform to applicable federal standards/best practices through widely used federal contract vehicles. Examples include:

- GSA Schedule 70
- SEWP V
- GSA Enterprise Infrastructure Solutions
- GSA Washington Interagency Telecommunications System (WITS) 3
- Army ITES-3H
- Air Force NetCents

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