

SOLUTION BRIEF

IBM Security and Fortinet

Enterprise security leaders deliver proven protection

IBM Security and Fortinet provide enterprise-ready cybersecurity solutions that help business leaders protect digital assets located anywhere. IBM Security and Fortinet hardware and software security solutions and services simplify and automate deployment, monitoring, and management with better visibility. This gives enterprises near real-time proactive protection and cost-efficient operations.

Hybrid cloud security for enterprise workloads

Creating consistency in security for workloads across cloud and on-premises is a big challenge for many organizations. IBM Security and Fortinet security protect enterprise workloads everywhere with automated threat prevention.

- Robust protection of apps and VMs on-premises and in the cloud
- Visibility and proactive threat prevention and response
- Flexible solutions with lower TCO

SD-WAN and multi-cloud migration

Major cloud skills gaps and lack of visibility due to silos impact an organization's ability to fully embrace cloud computing with confidence. With IBM Security and Fortinet, firms can securely migrate to the cloud and create an agile, scalable, and resilient multi-cloud environment.

- Effective access management and threat control
- Agile and scalable cloud with central SD-WAN
- Reduced risk and disruptions

Teleworkers and IoT endpoints

Remote workers, branch sites, weakly managed endpoint devices, and a rise in internal security threats are putting businesses at risk. IBM Security and Fortinet empower remote workforces with agile VDI tools, high-performance networking, secure VPN, and endpoint security to protect business assets and endpoint devices.

- Better app and IoT performance
- Enhanced remote worker productivity
- Reduced threats and lowers operating costs

66% of companies engaged with public cloud today see security as the biggest challenge¹

About **85%** of enterprises report experiencing a shortage of cloud expertise²

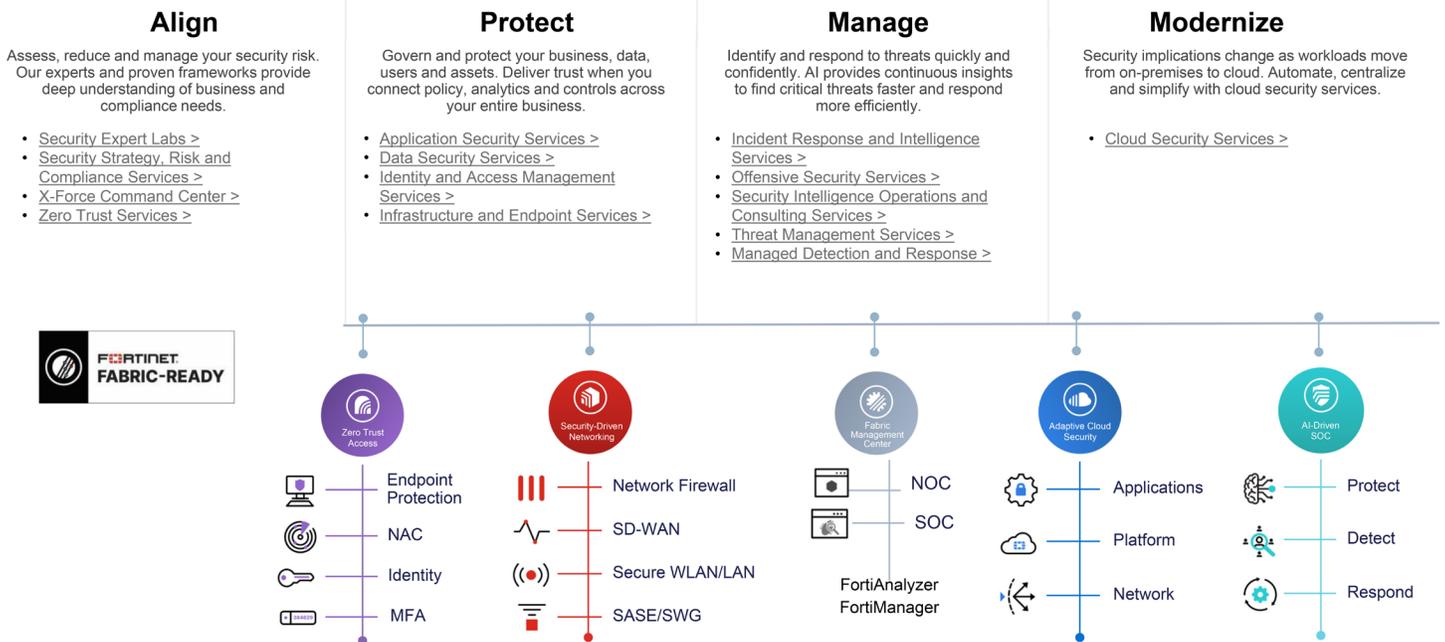
While **52%** of Americans work remotely, connectivity remains slow and endpoints are not secure³

IBM Security and Fortinet help protect what matters most

A financial services organization was looking to enhance their ability to protect assets as they became more digital. IBM Security presented a convincing business case to executives on the benefits of a joint IBM Security and Fortinet intrusion prevention system (IPS) offering. The FortiGate next-generation firewall delivers strong network performance with threat intelligence from FortiGuard Labs to deliver proactive security within IBM cloud environments.



Why IBM Security and Fortinet



IBM Security and Fortinet can help modernize security in a cloud-powered world

IBM Security

IDC MarketScape: Worldwide Managed Security Services 2020 Vendor Assessment⁴

- 430,000k experts worldwide
- Global, end-to-end capabilities
- 7,000 security consultants

Fortinet

Leader in 2020 Gartner Magic Quadrants for Network Firewalls and WAN Edge Infrastructure

- 510,000+ customers
- 6.8+ million cumulative units shipped
- 450+ open ecosystem integrations
- 8,500+ global employees
- 600,000+ NSE Security Certifications

For more information, please visit [Fortinet.com](https://www.fortinet.com).

1. LogicMonitor 2019. "Cloud Vision 2020: The Future of the Cloud"
 2. 451 Research Voice of the Enterprise (VotE): Cloud, Hosting & Managed Services, Organizational Dynamics 2020, as cited by [S&G Global Market Intelligence](#)
 3. "Poll: Americans Like Working at Home," US News & World Report, February 2021.
 4. "IDC MarketScape: Worldwide Managed Security Services 2020 Vendor Assessment" (Doc # US46235320, September 2020)