

# Fortinet and StratoZen Security Solution

## Co-Managed FortiSIEM, FortiSIEM-as-a-Service, and SOC-as-a-Service

The bottom line is that more than 99.99% of logs fed into a SIEM are of no value without advanced correlation and analysis to provide a comprehensive view of what's happening in the environment. Valuable data is like looking for a needle in a haystack, and a SIEM is supposed to make it easy to find, correlate, analyze, and alert on important events. A SIEM configured improperly, or not continuously maintained, is dangerous. Missed security events can cost millions of dollars if not found and acted upon. They can even be classified as negligence when the organization had the tools to detect the events but did not. And, overwhelming false positives can keep IT staff running in circles, costing tremendous amount of money and keeping teams from focusing on the important needs of the business.

StratoZen and Fortinet recently established a technology partnership to address the above challenges by combining FortiSIEM with StratoZen's expert FortiSIEM deployment, customization, continuous management, hosting offerings as well as StratoZen's add-on SOC-as-a-Service solution.

### Joint Solution Description

To meet various partner needs, StratoZen offers several valuable FortiSIEM services. These services leverage StratoZen's highly experienced team to configure, manage, maintain, and monitor your in-house FortiSIEM infrastructure. You can utilize StratoZen's FortiSIEM-as-a-Service for an immediate SIEM solution. StratoZen is uniquely equipped to assist MSPs, MSSPs, and enterprises with the migration, tune up, deployment and/or management of your FortiSIEM solution.

In addition, StratoZen's SOC-as-a-Service adds daily compliance reviews by expert SOC analysts, 365 days a year. These reviews ensure experts are reviewing all incidents every day and are specifically built to meet compliance requirements such as PCI, HIPAA, and GLBA.

Options and features of the joint solution are summarized in the illustration below.

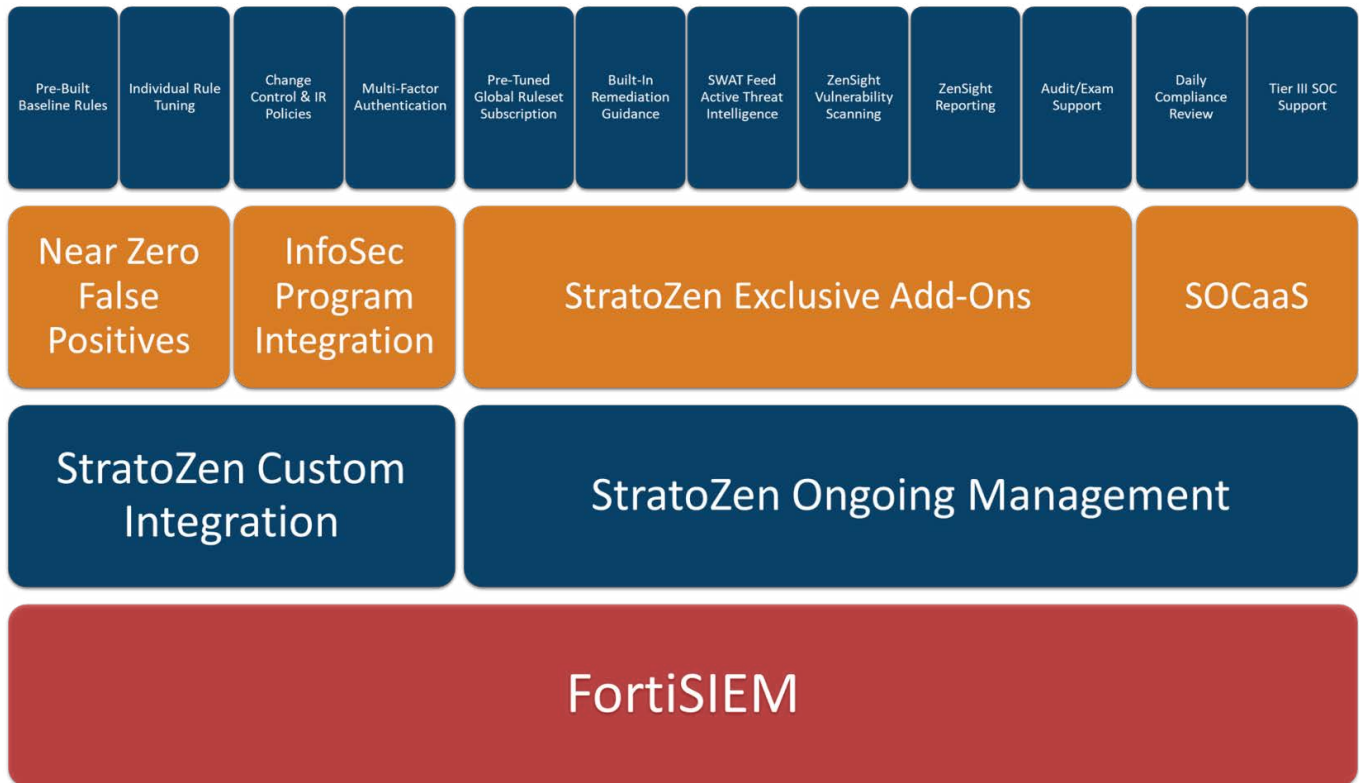
### Joint Solution Benefits

- Custom-built FortiSIEM, fully managed or co-managed by StratoZen
- Flexible global deployment - cloud-based or in the data center of choice
- Support for all devices, applications, and SaaS services like Salesforce and O365
- A near-zero false positive rate with a 3-minute SLA for notifications
- Cost-effective solution with less than half the cost of comparable public and/or in-house solutions

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## Diagram of Joint Solution



StratoZen's FortiSIEM Services and Add-Ons

### StratoZen Product Name and Description

- FortiSIEM Jump Start – StratoZen’s experts assess your needs and goals, then design, build, and configure your FortiSIEM environment to Fortinet’s exacting standards. With StratoZen’s Jump Start program, your new FortiSIEM solution can be running in full production within 45 days of purchase.
- FortiSIEM Management – Continuous management (or co-management) of customer’s FortiSIEM solution, regardless where it resides.
- FortiSIEM-as-a-Service – StratoZen’s fully hosted and managed FortiSIEM solution, delivered in a consumption-based SaaS model.
- SOC-as-a-Service - StratoZen’s security analysts perform daily reviews of all your incidents, compliance reports, and notifications, 7 days a week, 365 days a year.

### FortiSIEM

FortiSIEM essentially takes the analytics traditionally monitored in separate silos from – SOC and NOC – and brings that data together for a more holistic view of the security and availability of the business. Every piece of information is converted into an event which is first parsed and then fed into an event-based analytics engine for monitoring real-time searches, rules, dashboards and ad-hoc queries.

### About StratoZen

StratoZen is the premier provider of custom cybersecurity solutions for MSPs, MSSPs, and enterprises. Some of the largest MSPs in the world use StratoZen for security and compliance monitoring behind the scenes. StratoZen offers cloud-delivered SIEM-as-a-Service, SIEM management, SOC-as-a-Service, threat intelligence services, and risk-based reporting.

Many MSPs use StratoZen to become MSSPs overnight. For established MSSPs and enterprises, StratoZen provides custom-tailored implementation and management services for FortiSIEM, other Fortinet Security Fabric products, and compliance solutions with particular expertise in PCI, FFIEC, and HIPAA. With unmatched expertise and over 50,000 devices under management, StratoZen leverages the most advanced technology and deepest experience in the industry to offer a truly comprehensive approach to information security.

Learn more at [www.stratozen.com](http://www.stratozen.com)



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