

People on the move

➤➤ **Richard Stiennon** is to take on the role of chief marketing officer at **Fortinet**. Stiennon, a former security analyst at Gartner and vice-president of research for the company's Security and Privacy group, will be responsible for Fortinet's branding and the increase of product adoption.

While at Gartner, Stiennon earned himself the 2003 Thought Leadership Award for his industry analysis and daily strategic counsel to Global 2000 CIOs. Ken Xie, founder, president and CEO of Fortinet, said: "Richard is a rare talent and one of the most sought-after analytical thoroughbreds in the industry." www.fortinet.com



Stiennon: sure to be an asset

➤➤ **Jeff Green** has been named the new senior vice-president of **McAfee Avert**, Labs and Product Development. In this role, Green will oversee and manage McAfee research teams throughout the Americas, Europe and Asia. He has

worked at McAfee for the past seven years, most recently as senior vice-president of product development. www.mcafee.com

➤➤ **Stephen Daly** is the new general manager of **LANDesk**, part of Avocent. Daly, a member of the Avocent executive team since 2003, has previous experience with LANDesk, from when it was part of the Intel Corporation. He has also worked as vice-president of embedded solutions for Avocent and is senior vice-president of corporate strategies. www.landesk.com www.avocent.com

➤➤ **Karl M Whitelock** has been appointed senior consulting analyst at **Frost & Sullivan's** Stratecast division. Whitelock was one of the original founders of Stratecast, establishing the OSS/BSS telecom industry practice. He will play a key part in the company's OSS Competitive Strategies programme. www.frost.com

➤➤ **Steve Sharp** is set to lead **DES's** international strategy. He will be in charge of recruiting channel partners to expand and increase the distribution of DESLock, with a focus on market growth in small to medium enterprises. www.deslock.com