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COMINGS &

AVAYA TAPS MCGRADE TO RUN DISTRIBUTION CHANNELS

Bob McGrade is slated to join Avaya as vice president of distribution on June 1, according to the company. McGrade comes to Avaya from Hewlett-Packard, where he was director of distribution sales for HP's Americas Solution Partners Organization.



VALENTINE'S DAY COMES FOR FORTINET SALES VP

Mike Valentine (l.), formerly vice president of Americas sales and channel sales at SonicWall, last week took over as vice president of Americas channels sales at Fortinet. One of Valentine's first objectives will be to raise Fortinet's profile by boosting efforts to engage with large enterprises and managed security service providers (MSSPs), the company said.

DAVIES ELECTED CHAIRMAN OF OPEN APPLICATIONS GROUP

Nigel Davies, senior vice president of supply chain solutions at software and services firm Catalyst International, has been elected chairman of the Open Applications Group Inc. for the third consecutive year.

OAGi, a not-for-profit open standards group, builds process-based XML standards for both B2B and A2A (application-to-application) integration.



LENOVO CFO TO BECOME NON-EXEC VICE CHAIR

Lenovo Group announced that Mary Ma (l.), senior vice president and CFO, will retire from the company and take on the new role of non-executive vice chairman. She will continue to advise Lenovo as needed on global strategy, strategic investments and finance-related issues and projects. Wong Wai Ming will replace Ma as CFO, reporting to CEO Bill Amelio.

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