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Fortinet領先世界UTM工廠盈利

Fortinet Continues to Lead in Worldwide UTM Factory Revenue According to Leading Market Research Firm

KUALA LUMPUR, Malaysia, 26 September 2007 – Fortinet® – the pioneer and leading provider of unified threat management (UTM) solutions – today announced that new IDC research data confirms that for the third consecutive quarter, the company ranked No. 1 in worldwide UTM factory revenue for Q2 2007. According to this data, Fortinet ranks No. 3 among the top five largest security appliance vendors worldwide for the quarter and is the fastest growing of these vendors year over year from Q2 2006, based on factory revenue. Additionally, IDC data confirmed that Fortinet experienced significant growth in both factory revenue and units shipped in a high-end UTM price band segment which typically represents sales to large enterprises and service providers.

Data in IDC's Worldwide Quarterly Security Appliance Tracker, Q2 2007 confirmed:

? Fortinet is the overall leader in UTM factory revenue for Q2 2007, ahead of Check Point, Cisco, Crossbeam, Juniper and SonicWall

? Fortinet is the No. 1 vendor in the high-end UTM (USD50K-USD99.9K) price band segment for both factory revenue units shipped

? Fortinet is the No. 1 vendor in the USD1K-USD2.9K UTM price band for both factory revenue and units shipped

? Fortinet is the overall leader in UTM factory revenue for Western Europe and Asia Pacific

According to the same data source, of particular significance to the Asia Pacific region is Fortinet's UTM leadership at the country level, as highlighted below:

? Malaysia – Fortinet leads in overall factory revenue and units shipped, as well as leads in all three enterprise price bands (USD6K-USD9.9K, USD10K-USD24.9K and USD25K-USD49.9K) for factory revenue and units shipped. Fortinet also leads in two key low-end price bands (USD1K-USD2.9K and USD3K-USD5.9K) for factory revenue and units shipped.

? Korea – Fortinet leads in overall factory UTM revenue and units shipped. Fortinet also leads in the USD10K-USD24.9K enterprise price band for factory revenue and units shipped, as well as two low-end price bands (USD0-USD0.9K and USD3K-USD5.9K) for factory revenue and units shipped.

? Taiwan – Fortinet leads in overall units shipped, as well as a key enterprise price band (USD10K-USD24.9K). Fortinet also leads in the USD0-USD0.9K low-end price band.

? China – Fortinet leads in overall UTM factory revenue, as well as the USD25K-USD49.9K enterprise price band for factory revenue and units shipped.

? India – Fortinet leads in overall UTM factory revenue. Fortinet also leads in the high-end USD50K-USD99.9K price band for factory revenue and units shipped.

? Singapore – Fortinet leads in overall UTM factory revenue. Fortinet also leads in the USD10K-USD24.9K price band for factory revenue and units shipped and in the USD25K-USD49K price band for factory revenue.

? Australia – Fortinet leads in the low-end (USD0-USD0.9K) price band for factory revenue and units shipped.

? Hong Kong – Fortinet leads in the enterprise (USD10K-USD24.9K) price band for units shipped. Fortinet also leads in the low-end (USD1K-USD2.9K) price band for factory revenue and units shipped.

? Japan – Fortinet leads in two key low-end (USD1K-USD2.9K and USD3K-USD5.9K) price bands for factory revenue and units shipped.

"The figures show that UTM is beginning to gain acceptance in the high end enterprise market, as evidenced by our sales in China. We fully expect that this trend will continue in the weeks and months ahead and spread to more territories in Asia," said Jens Andreassen, Fortinet's Vice President of Sales for APAC.

"As network threats continue to propagate, the need for a manageable, unified security front becomes even more of an imperative for large enterprises, MSSPs and telecommunications carriers," said Ken Xie, founder and CEO of Fortinet. "IDC's latest research confirms that all-sized organizations worldwide continue to adopt Fortinet's multi-threat security solutions to provide a truly integrated defense."

IDC defines UTM security appliance products as those that integrate multiple security features within one device, including network firewalling, network intrusion detection and prevention (IDP), and gateway anti-virus. Fortinet takes UTM further through its family of award-winning FortiGate™ multi-threat security systems that integrate eight essential security applications and services – including firewall, antivirus, virtual private network (VPN), intrusion prevention (IPS), anti-spam, Web content filtering and traffic shaping – that can be deployed individually, or combined as a UTM solution.

For more information on Fortinet solutions, please visit: www.fortinet.com/products.

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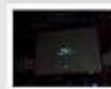
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