



## EMC unveils new data storage for SMBs

EMC recently unveiled the EMC CLARiON AX100 storage box with pre-packaged software tailored for the small- and mid-size enterprise market. It is the first storage consolidation platform designed specifically to create a low-cost storage area network (SAN) that is easy to use. The AX100 is the ideal storage array for small- or medium-sized businesses, schools, local government agencies or even branch offices of large corporations. Organizations with limited information technology support will appreciate the easy deployment and manageability of this highly affordable storage solution. The system comes complete with simplified software.

"EMC has, by far, the most comprehensive networked storage lineup in the industry," said Joe Tucci, EMC's president and chief executive officer. "We've taken many of the features found in our CLARiON CX systems and have integrated them into the EMC CLARiON

AX100. This system will give our customers an entry point from which they can scale and effectively manage their information throughout its lifecycle."

The AX100 can be used in SAN, NAS and direct-attached storage environments running under Windows, Linux or NetWare, sources said. It targets Microsoft Exchange and SQL applications as well as file/print and Web services. The product is one of the most full-featured, and network-ready amongst its kind.

The EMC CLARiON AX100 can be configured up to three terabytes of Serial ATA storage capacity in a 2U rack enclosure with one or two processors, sources said. It comes with a one-gigabyte cache and can connect up to eight high-availability hosts.

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## Pitstop center opens in RP

HEWLETT-PACKARD and Oracle have launched the Philippine Pitstop Center, a regional network of competency and development centers known as Partners Innovative that allows HP and Oracle partners to share concepts and freely exchange information across borders.

This investment aims to fast-track the development of a strong regional ecosystem of software developers and system integrators within the Southeast Asian infocomm industry. Pitstop centers will help strengthen their technology capability, showcase their solutions, and gain access to overseas markets.

Five Pitstop centers have already been set up in Singapore, Malaysia, Indonesia and Thailand in the last few weeks. The Philippines is the final country to deploy the center, which is located at the MSI Digiland office in Libis, Quezon City. MSI Digiland is a leading information technology distribution company in the country with one of the broadest portfolios of IT products and services in the market.

In this first such initiative in the region, partners of HP and Oracle will be able to use the Pitstop centers to significantly reduce costs and time-to-market by facilitating collaboration locally and across geographic borders. The centers will also function as a market catalyst to seek out business opportunities for local infocomm enterprises. Local developers can leverage all centers to expand their offshore resources, support their overseas clients, develop cross-border strategic alliances, and penetrate new markets.

As a "live" lab for localized product development, all Pitstop centers will run the full range of Oracle 9i infrastructure software and Oracle E-Business Suite 11i on HP's technology platform. Each center will provide application developers with a well-supported competency center that allows partner ISVs to improve their skills, develop applications and demonstrate their solutions.

Both HP and Oracle will also provide consultants who will help partners gain hands-on experience with the latest and complete range of HP and Oracle technologies at the Pitstop centers. Through regular training and workshops, HP and Oracle will assist in developing the expertise of consultants in the enterprise computing community within each country.

## ASUSTeK launches NCT-D workstation motherboard

ASUSTeK Computer Inc. (ASUS), the worldwide leader of motherboards, recently introduced the NCT-D workstation motherboard with a dual-Nocona design that incorporates Intel's E7525 chipset (formerly codenamed Turmwater) to provide powerful graphics and support for 64-bit operating systems.

And exclusive innovations, the NCT-D is most suitable for computer resource-hungry applications such as digital content creation, home multimedia entertainment and high-speed networking.

The NCT-D is loaded with a host of high-speed interfaces providing an efficient platform for data transfer, networking and peripheral connection. It has also adopted several unique features found only in ASUS motherboards.

For more information on the NCT-D and other excellent ASUS solutions, please visit the company homepage at [www.asus.com](http://www.asus.com).

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## FortiGate-60 gets 'Security Product of the Year' plum

THE FortiGate-60 Antivirus Firewall of Fortinet, the only provider of ASIC-powered, network-based antivirus firewall systems for real-time network protection, was recently named "Security Product of the Year" by CMP Media LLC's *Network Computing* magazine. Lauded for its breadth and depth of functionality, the FortiGate-60 edged out products from approximately 30 security vendors, including Cisco, Juniper Networks, Trend Micro, Nortel and Network Associates, to win the coveted Well-Connected Award for Security Product of the Year.

The FortiGate-60 device was also honored with a second Well-Connected Award for "Best Multi-function Security Appliance," beating competing products from Astaro Corp. and ServGate based on superior performance, reliability, ease-of-management and connectivity options.

The Well-Connected Awards honor the year's outstanding technology products and services and represent the very best products and services the technology industry has to offer in networking.

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APC joins Lamco for reseller briefing. American Power Conversion (APC) participated in the Lamco Solutions briefing held recently at the Manila Peninsula Hotel in Makati City. APC Philippines network sales engineer Davy Palacol discusses APC solutions with Lamco resellers.



Asus A7N8X (Deluxe) Rev. 1.03 wins Best IT Product award. The Asus A7N8X (Deluxe) Rev. 1.03 bagged the Best IT Product award in the Socket A Motherboard category of the 1st PC World Philippines Annual Awards held recently at the Dusit Hotel Nikko in Makati City. Francis Karamihan, marketing manager of Banbros Commercial Inc., the exclusive distributor of Asus products, poses with Della M. Castañeda-Gutierrez (left), president and chief executive officer of event organizer Media 8Way Corporation, and PC World Philippines editor Mia C. Goloy, after receiving the trophy.



Imation Philippines representative office has now home. Imation Philippines recently moved to its new office at the 31st floor of Antel Global Corporate Center Building in Ortigas Center to be able to provide better services to its clients and business partners. Nancy Tan (standing), managing director for Imation South Asia, gives her welcome remarks during the office blessing. Listening are, from left; Nilo Tayao of Imation, Allyson Cua of Accent Micro Technologies, Rudolph Ng of Phil-Data Business Systems Inc., Roger Ang, Imation business manager-ASEAN (Association of Southeast Asian Nations), Alex Chan of Innovata Technologies Inc., and Irene Chua and Michael Torrijos of Wordtext Systems Inc.



Fuji Xerox Printers joins 9th Graphic Expo 2004. Fuji Xerox Printers Corporation (FXPC), one of the leaders in the printer industry, recently treated visitors and guests with free print samples of T-shirts, pillows and stickers using Fuji Xerox Phaser 6200 color laser printer during the Graphic Expo 2004 held at the Philippine Trade Training Center. The printer provides intelligent work-saving features ideal for office requirements. Available at an economical price, the Phaser 6200 offers laser print quality that is fine-tuned to make all documents come to life. An FXPC technical person (left) explains the features of the printer to one of the visitors of Graphic Expo 2004, an annual event featuring the country's premier graphics and publishing companies. FXPC's participation in the event was coordinated with American Technologies Inc., one of the company's business partners in the Philippines.