



Press Release

Media Contacts:

Atchison Frazer
Fortinet
+1 408 235 7700 x318
afrazer@fortinet.com

Sue Yang
Fleishman-Hillard Korea
+ 82 2 2016 7181
yangs@fleishman.co.kr

Fortinet Expands APAC Presence to South Korea; Launches Distributor Alliance with Sysone to Capture Growing Antivirus Gateway Market

Networking Industry Veteran J.D. Kim Appointed Country President

SEOUL, Dec. 18, 2002 — Fortinet – a provider of network protection systems and the only provider of ASIC-powered, network-based antivirus solutions – announced today that it has established a new office in South Korea with the appointment of J.D. Kim as country president. Additionally, Fortinet announced it has signed a distribution agreement with Sysone Inc., a leading Korean IT infrastructure provider, to target the rapidly growing antivirus gateway security market with Fortinet’s FortiGate line of Network Protection Gateways (NPGs), according to Fortinet founder and CEO Ken Xie, who also founded NetScreen.

Korea’s unique position as the world’s most highly penetrated market for broadband Internet access is making it a leader in key applications such as WLAN and VoIP – and is also making its users potentially vulnerable to today’s fast-spreading, application-layer threats and attacks. The trends toward higher network speeds and the need for real-time, application-layer security are creating greater demand for network protection gateways that provide antivirus protection in real time, without degrading network and application performance. The Fortinet-Sysone alliance is well positioned to take advantage of this opportunity in Korea, especially as the communications infrastructure build-out to

support this rapid growth occurs over the next several years, estimated by the Ministry of Information & Communications (MIC) to reach \$11 billion by 2005.

“Higher network speeds enable increasingly rich applications, but they also increase the speed at which security attacks can proliferate,” said Ken Xie, president and CEO, Fortinet. “Maintaining real-time performance requires a dedicated, hardware-based solution that can scan for viruses and other attacks without degrading high-value network applications such as voice, video and the other converged applications enabled by Korea’s ubiquitous broadband access. Fortinet is the only company in the world with ASIC-accelerated hardware platforms, triple-certified by the ICSA (antivirus, IPsec, and firewall) that can screen and protect carrier access points and corporate networks from threatening attacks at broadband data rates.”

Sysone will distribute Fortinet’s complete line of FortiGate™ NPGs, from the telecommuter-focused FortiGate 50 model to the recently introduced, gigabit capacity FortiGate 3000 NPG. Fortinet’s FortiGate family of NPGs combines hardware and software in integrated platforms that deliver a full complement of network-level and application-level security and productivity services – including firewall, VPN, intrusion detection, content filtering and traffic shaping, in addition to antivirus protection. The ASIC-based content processing engines in the FortiGate units enable real-time analysis of content at the application level, and support network-based deployment of services that have traditionally relied on host processing, such as virus protection and Web content filtering.

The Korean Information Service Corporation (KOIS), a unit of Korea Telecom, recently deployed a VoIP/data VPN using FortiGate model 50s and 300s to provide comprehensive IPsec VPN, firewall, antivirus and other key security functions for a mission critical voice/data project that connects its directory assistance call center to 1,500 home-based call-center agents.

“Computer security used to be relatively straight-forward: Install antivirus software protection on a PC to protect it from infected files, email or the Web; but today’s threats

have increased in their complexity and sophistication, and speed of propagation, to the point where protection against them requires much greater performance,” said Sysone CEO M.J. Chung. “Fortinet’s FortiGate platform is the only system featuring a powerful enough content processing capability that actually reassembles content at the application level and conducts real-time scanning to stave off malicious, code-based attacks.”

IDC has predicted dramatic growth in the Internet gateway market of 34 percent compounded annually between 2001 and 2006. According to Brian Burke, security analyst at IDC, gateway filtering is the "fastest-growing market for antivirus solutions."

Xie also announced that J.D. Kim was named president of Fortinet Korea. Kim comes to Fortinet with over 10 years’ experience in networking software management, enterprise software financial applications and telco industry technologies from Stratus Technologies, where he was country manager for the US-based provider of fault-tolerant servers, and IBM, where he was responsible for implementing network solutions.

About Sysone (www.sysone.co.kr)

Founded in 1981 Founded in 1981 as World Business Machines (WBM), Sysone Inc. is a Korea-recognized leading IT infrastructure provider. With more than 120 superior engineers and a service network in 12 cities nationwide, Sysone delivers a portfolio of services and products that help clients embrace speed, innovate their enterprises and respond quickly to opportunities. Establishing a strong alliance with top global industry leaders such as IBM, HP, EMC and Sun with mutually the best reputations among clients and partners, Sysone enables clients to achieve superior and stable results in the digital economy. Also, Sysone makes continuous efforts for new business model build-ups in the Internet data center, e-business, IT education and security industries.

About Fortinet (www.fortinet.com)

Fortinet, privately held and based in Santa Clara, Calif., enables enterprises and service providers to improve the security of their networks, reduce misuse and abuse, and better utilize network resources without compromising performance—at dramatically lower costs. Fortinet’s industry-leading FortiGate Series of NPGs breaks the Content Processing Barrier, delivering application-level services such as virus protection and

content filtering along with firewall, VPN, intrusion detection and traffic shaping functions, as high-performance network services in dedicated, easily managed platforms. The FortiGate Series is powered by Fortinet's patent-pending FortiASIC™ content processing engine, providing the first and only systems with ASIC-accelerated, network-based antivirus protection.

#