



## Press Release

Media Contacts:

Atchison Frazer  
Fortinet, Inc.  
+1 408 235 7700 x318  
[afrazer@fortinet.com](mailto:afrazer@fortinet.com)

Fei Lian  
Fortinet PRC  
+86 10 6849 2588  
[fei@fortinet.com](mailto:fei@fortinet.com)

### **Fortinet Adds to Growing Customer Base in China; Announces 6 New Installations in PRC**

SANTA CLARA, Calif. & BEIJING, March 25, 2003 — Fortinet – the only provider of ASIC-powered, network-based antivirus firewall systems for real-time network protection – today announced six new installations for customers in China who are strengthening their ability to prevent content-based attacks by adopting Fortinet's FortiGate™ Antivirus Firewall solutions.

The latest Fortinet implementations at Hualian Supermarkets, Butler Shanghai, Ningbo Internet Center, Tianjin North Education Networks, China Education TV and a Jiangsu Province city customs agency demonstrate the versatility of the FortiGate platform in supporting security needs across a range of industries and applications.

"PRC companies recognize the need for real-time network protection, and are increasingly relying on Fortinet to meet their needs for comprehensive, high performance and cost-effective security," said Matt Young, Fortinet's vice president for Asia-Pacific. "Our customers are finding that real-time screening of Internet traffic and secure VPN connections help them to prevent costly attacks and lower management costs while improving their ability to communicate with customers, suppliers and partners."

#### **Tianjin North Education Networks**

Tianjin North Education Network's (TNEN) parent company is Tianjin City Education Bureau. Its main business is to offer Internet services to universities, colleges, high

schools and middle schools. TNEN's site – which offers games, movies, course content, forums and Web access – delivers 20Mbps of throughput and typically receives over 100,000 hits per day. Two FortiGate 300 units have been used in Tianjin North Education Networks for protecting their 60 content servers and 100 internal LAN users.

### **Hualian Supermarket**

Hualian Supermarket is China's largest nationwide food retailer. Hualian has installed a FortiGate 300 system at its Beijing headquarters, which secures the company's external Internet connection. FortiGate 50 Antivirus Firewalls have also been installed at locations in Shanghai, Guangzhou, Chengdu and Zhengzhou, and configured in a loop topology using IPSec VPNs.

### **Butler (Shanghai) Inc.**

U.S.-based Butler Inc. is a commercial construction company that has two branch offices and five sub-offices located in Shanghai, Tianjin and five provinces. Butler Shanghai has deployed the FortiGate 400 at its headquarters location in Shanghai, along with one FortiGate 200, and five FortiGate 50 Antivirus Firewalls across its satellite locations.

### **Ningbo Internet Center**

Ningbo Internet Center (NIC) is an ISP in Ningbo City, and also provides administrative services for all ISPs in the city. NIC chose the FortiGate 500 for its high port count and multi-zone capabilities, and uses the system to protect its content servers which are deployed across a number of separate networks.

### **China Education TV**

China Education TV is a popular TV station across China. Two FortiGate 300 units have been installed at the organization to provide network protection for 130 LAN-connected personnel.

### **Jiangsu Province City Customs Agency**

The customs agency for a city in Jiangsu Province has chosen the FortiGate 500 Antivirus Firewall to secure its internal LAN and control traffic between different business departments. Using the FortiGate 500's 12 10/100 Ethernet ports and multi-zone policy management, each

department has been assigned specific security and access policies, ensuring that only authorized users are able to access specific servers and applications. The FortiGate system also supports VPN connections to enterprises in tax-free zones that have installed FortiGate 100 systems. The VPN connections are used to secure the e-payment system for customs taxes, which is required of all enterprises in the tax-free zones. In addition, all remote and mobile customs personnel can now access headquarters via the Internet using Fortinet's secure VPN client software.

**About Fortinet ([www.fortinet.com](http://www.fortinet.com))**

Fortinet's award-winning FortiGate series of ASIC-accelerated antivirus firewalls are the new generation of real-time network protection systems. They detect and eliminate the most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, inappropriate Web content and more in real time – without degrading network performance. The FortiGate systems deliver a full range of network-level services – firewall, VPN, intrusion detection and traffic shaping – as well as application-level services such as antivirus and content filtering, in dedicated, easily managed platforms. Fortinet is privately held and based in Santa Clara, California with offices in Beijing, Hong Kong, and six other major centers across Asia and Europe

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