

# Technology One

## Situation

Technology One is one of Australia's largest and most successful publicly listed software companies. Its focus is the design, development, implementation and support of intelligent enterprise wide software solutions. The company delivers fully integrated, powerful business solutions that seamlessly connect its clients with their employees, suppliers and customers.

Software solutions include: Financial Management and Accounting, Retail Management, Wholesale and Distribution, Human Resource Management and Payroll, Student Administration, Ratings and Property and Custom Software Development.

Technology One was established in 1987 to develop and market financial management and accounting software. Today the company's software is installed in hundreds of leading, well known groups across Australasia. Technology One has staff in Brisbane, Sydney, Melbourne, Hobart, Adelaide, Perth, Canberra, Kuala Lumpur, Auckland and Wellington. The company's successful expansion has continued throughout 2004, with fee revenue rising 30% over the previous year.

## Challenge

Technology One needed to enhance its security infrastructure after experiencing reliability issues and excessive licensing and upgrade costs with its previous software-based firewall offering. Finding a solution that could protect against content-based threats carried by HTTP traffic was an important criterion. Many of Technology One's employees access web-based private email via the corporate network - offering convenience and flexibility for staff, but posing a significant challenge for IT staff, given the increased prevalence of sophisticated, content-based attacks often disguised as legitimate HTTP traffic entering the corporate network.

## Success

Technology One selected Fortinet after concluding that the FortiGate network security platform was the best choice to secure and connect its 10 offices and 300 employees in Australia, New Zealand and Malaysia. The company heard of Fortinet's products from a local ISP called ECN. After evaluation, FortiGate was chosen ahead of CheckPoint's Firewall-1, Cisco's PIX firewall and Symantec's Velociraptor.

"Once we discovered the possibilities of Fortinet's integrated FortiGate appliances, we found that no other products on the market could compare to the degree of functionality, performance and affordability that Fortinet offers," said Andrew Bauer, IT manager at Technology One. "The implementation was quick and easy."



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*"Our deployment was quick and easy and we've been quite impressed with the FortiGate solutions thus far. Fortinet's products have largely been set and forget and they are an important part of our business."*

Andrew Bauer, IT Manager,  
Technology One

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Technology One has deployed Fortinet's enterprise-class FortiGate-500 antivirus firewall at its Brisbane headquarters, and FortiGate-60 antivirus firewalls in its branch offices to implement virtual private networks (VPNs) that enable secure, reliable and affordable communications for remote offices and users.

"Setting up the VPNs to our regional offices was very quick and easy," said Andrew Bauer. The configurations are easy to understand and straightforward to set up."

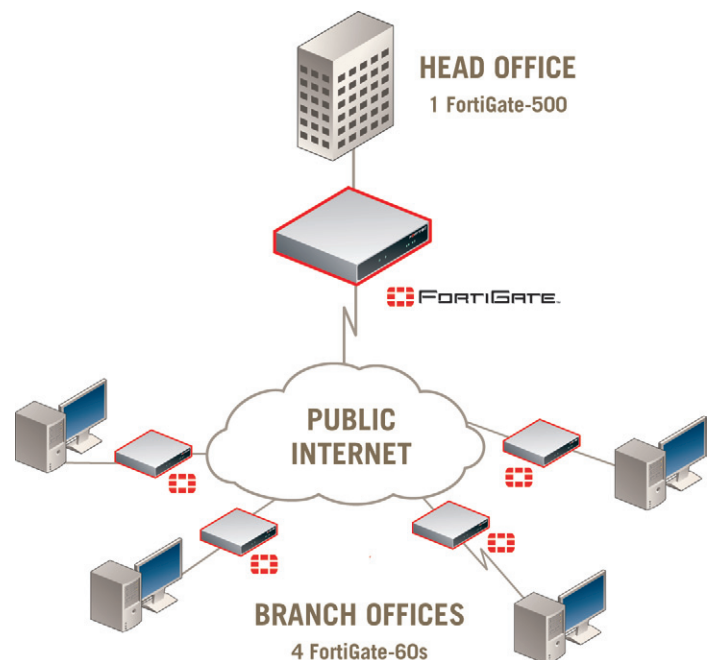
He said Technology One investigated using another server at each site to perform the VPN service, but its configuration was too complicated and difficult to understand.

"The FortiGate-60s are a great branch office solution as they have an integrated switch and sufficient performance for at least half a dozen users," said Andrew. "Fortinet's products are largely 'set and forget,' and they are an important part of our business."

Since deploying the Fortinet solution, Technology One has experienced significantly improved security as well as benefiting from more efficient management -- a combined result of the complete content security delivered by the FortiGate platform and the ability to configure and manage all units centrally. This formidable combination has made it easier for the company to define and enforce a strong network-wide security policy.

Technology One is also impressed by the FortiGate platforms' ability to scan Internet traffic in real time and stay updated with the latest signatures through Fortinet's FortiProtect™ Network, which delivers continuous and automatic "push" updates. These ensure around-the-clock protection against the latest viruses, worms, Trojans, and other threats.

FortiGate's complete content security solution is protecting Technology One against the growing number of costly, content-based threats at the network's edge, while delivering high levels of performance. Technology One is able to realize the full capabilities of Fortinet's FortiGate network security platform, by deploying antivirus, firewall, VPN, content filtering and intrusion detection/prevention, anti-spam and traffic shaping in a single, easy to manage and cost-effective system.



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